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August 26, 2020

Mr. Richard Murphy
Vice President & Project Executive
Skanska USA Building Inc.
180 Glastonbury Blvd.
Suite 404
Glastonbury, CT 06033

Reference: Infrastructure Improvements to Connecticut State Pier – New London, CT

Subject: Construction Manager at Risk (CMR)
Request For Qualifications (RFQ) – Short List Notification

Dear Mr. Murphy:

On behalf of the Connecticut Port Authority (CPA), this letter provides written confirmation that Skanska USA Building Inc. has been approved to advance to the Short-List for provision of Construction Management at Risk services for the above referenced project.

Following our review of Skanska's submitted Statement of Qualifications (SOQ) dated August 12, 2020, our evaluation indicates that the following key items are suggested to be further addressed or enumerated by Skanska during its response to the upcoming Request For Proposal (RFP).

Selected key issues include:

1. While Skanska demonstrates marine and waterfront related project experience, the proposed Construction Management Team has extensive vertical construction experience, but has minimal to no marine or waterfront experience.
2. Although Skanska has highlighted schedule items that require further evaluation; recognized potential risks and mitigation strategies; presented a team staffing and utilization plan and identified a 90-day action plan, the SOQ does not present a methodology for how the Skanska team plans to expedite early work packages as well as delivery of the balance of the construction works consistent with the Project Delivery and Work Schedule milestones.

The Authority appreciates the commitment shown by Skanska in developing and submitting its SOQ for the Infrastructure Improvements to Connecticut State Pier – New London, CT. We currently anticipate that the RFP will be released during the week of August 31, 2020.

In a manner similar to the Request For Qualifications, the RFP will be uploaded to the DAS *BizNet* (State of Connecticut web-based platform) and CPA websites. In addition, we plan to forward the RFP via email to the Short List of Proposers.



Prospective requirements and proposal due dates are detailed in the RFP. We look forward to receiving Skanska's proposal in a manner consistent with the RFP and to the potential of working with Skanska as the Authority's Construction Manager at Risk.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Marlin Peterson', with a long, sweeping horizontal stroke extending to the right.

Marlin Peterson
Construction Administrator - Procurement Task Lead
AECOM