

# Connecticut Port Authority Board of Directors Regular Meeting Minutes AMENDED

**February 6, 2019 (12:00 PM)**

**Office of the Secretary of State 30 Trinity Street, Hartford, CT**

**Attendance**

* Board Members: Chairman Scott Bates; Parker Wise; Bonnie Reemsnyder; John Johnson; Grant Westerson; Nancy DiNardo; Pam Elkow; Terry Gilbertson; Brian Thompson; Don Frost; Christopher Martin; David Kooris; Jonathan Harris; Dave Pohorylo; Anna Barry
* CPA Staff: Evan Matthews; Andrew Lavigne; Joe Salvatore; Sandy Berthiaume

**Absent**

* CPA Staff: Gerri Lewis

**Guests**

* Glenn Santoro; Scott Siedor
* **Quorum:** Yes

# Call to Order

The meeting was called to order by Chairman Bates at 12:02 p.m.

* 1. **Approval of Special Meeting Minutes**

A motion to approve the January 30, 2019 special meeting minutes was made by Mr. Westerson, seconded by Mr. Martin, and was so VOTED unanimously.

* 1. **Public Participation Relating to Agenda Items**:

Kevin Blacker spoke regarding Resolution #8. Discussing whether the agreement is in the best interest of the Public. He asked if a representative from CPA could attend the monthly Thames River Meeting to discuss the activity at the New London Pier.

* 1. **CT Pilot Commission Report/CT Maritime Coalition Report:**

Dave Pohorylo discussed the problem with maintaining recency for the CT Pilots. Mr. Pohorylo discussed the legislative recommendation regarding the change to current statute. The Board agreed to approve a resolution supporting the legislative recommendation as a New Business Item under Agenda Item #12.

* 1. **United States Coast Guard Report:**

US Coast Guard representative Dawn Callan with New Haven discussed the Harbor Safety Forum. She discussed that the Coast Guard holds seasonal meetings regarding what’s happening on the water ways, storm preparation, bridge work, etc.

* 1. **Executive Director’s Report:**

Executive Director Matthews gave his report as follows:

## HIGHLIGHTS

* At a special meeting on 7 January the CPA approved the agreement with Gateway New London LLC for the long-term operation of State Pier in New London. The decision came after a rigorous competitive selection process designed to determine the highest and best use of State Pier and to find a partner with the capability to deliver expanded economic opportunity to the state.
* Following CPA’s special Board meeting on 30 January Governor Ned Lamont visited New London to announce a new partnership between the Connecticut Port Authority, Gateway Terminal, and the City of New London regarding the future of the Connecticut State Pier. Under the terms of the partnership, which was brokered by Governor Lamont’s office, New London will receive 10 percent of the Port Authority’s share of the revenue from the State Pier, in addition to an annual $75,000 fee to defray the cost of police, fire, and other services the city provides. The Port Authority will also support efforts to amend its enabling statutes to provide the City of New London with a voting member on its Board of Directors.
* From 16-20 January CPA sponsored and participated in the 50th Annual Hartford Boat Show hosted at Mohegan Sun.

## MEDIA COVERAGE

**Highlight**

***Op-Ed, Scott Bates and Matt Satnick***

**The Day- January 10, 2019**

State Pier deal a step toward regional economic growth https://[www.theday.com/article/20190110/OP03/190119944](http://www.theday.com/article/20190110/OP03/190119944)

## CT Port Authority Selects Gateway

**American Journal of Transportation- January 7, 2019**

Connecticut Port Authority selects Gateway as new operator of State Pier New London https://[www.ajot.com/news/connecticut-port-authority-selects-gateway-as-new-](http://www.ajot.com/news/connecticut-port-authority-selects-gateway-as-new-) operator-of-state-pier-new-london

## The Day- January 7, 2019

State picks New Haven port operator to run State Pier in New London https://[www.theday.com/article/20190107/NWS01/190109583](http://www.theday.com/article/20190107/NWS01/190109583)

## American Shipper- January 7, 2019

Gateway to operate New London’s State Pier https://[www.americanshipper.com/magazine/daily/?autonumber=73133&infrom=right](http://www.americanshipper.com/magazine/daily/?autonumber=73133&amp;infrom=right) &year=2019&month=1&day=7&page\_number=4

## WNPR- January 7, 2019

Under New Management, New London Pier Looks To Capitalize On Offshore Wind <http://www.wnpr.org/post/under-new-management-new-london-pier-looks-capitalize-> offshore-wind

## US News & World Report- January 7, 2019

State Picks Operator for New London Port

https://[www.usnews.com/news/best-states/connecticut/articles/2019-01-07/state-](http://www.usnews.com/news/best-states/connecticut/articles/2019-01-07/state-) picks-operator-for-new-london-port

## New Haven Register- January 7, 2019

Conn. Port Authority picks New Haven Harbor terminal operator to run New London Pier https://[www.nhregister.com/business/article/Conn-Port-Authority-picks-New-Haven-](http://www.nhregister.com/business/article/Conn-Port-Authority-picks-New-Haven-) Harbor-13515722.php

## CT Post- January 7, 2019

Conn. Port Authority picks New Haven Harbor terminal operator to run New London Pier https://[www.ctpost.com/business/article/Conn-Port-Authority-picks-New-Haven-](http://www.ctpost.com/business/article/Conn-Port-Authority-picks-New-Haven-) Harbor-13515722.php

## Professional Mariner- January 7, 2019

New London's State Pier gets new operator <http://www.professionalmariner.com/Web-Bulletin-2019/New-Londons-State-Pier-> gets-new-operator/

## Middletown Press- January 7, 2019

Conn. Port Authority picks New Haven Harbor terminal operator to run New London Pier https://[www.middletownpress.com/business/article/Conn-Port-Authority-picks-New-](http://www.middletownpress.com/business/article/Conn-Port-Authority-picks-New-) Haven-Harbor-13515722.php

## Danbury News Times- January 7, 2019

Conn. Port Authority picks New Haven Harbor terminal operator to run New London Pier https://[www.newstimes.com/business/article/Conn-Port-Authority-picks-New-Haven-](http://www.newstimes.com/business/article/Conn-Port-Authority-picks-New-Haven-) Harbor-13515722.php

## Stamford Advocate- January 7, 2019

Conn. Port Authority picks New Haven Harbor terminal operator to run New London Pier https://[www.stamfordadvocate.com/business/article/Conn-Port-Authority-picks-New-](http://www.stamfordadvocate.com/business/article/Conn-Port-Authority-picks-New-) Haven-Harbor-13515722.php

## CT Post- January 7, 2019

State picks operator for New London port https://[www.ctpost.com/news/article/State-picks-operator-for-New-London-port-](http://www.ctpost.com/news/article/State-picks-operator-for-New-London-port-) 13515029.php

## WTNH- January 7, 2019

State picks operator for New London port https://[www.wtnh.com/news/connecticut/new-london/state-picks-operator-for-new-](http://www.wtnh.com/news/connecticut/new-london/state-picks-operator-for-new-) london-port/1690862644

## Belleville News- January 7, 2019

State picks operator for New London port https://[www.bnd.com/news/business/article224035480.html](http://www.bnd.com/news/business/article224035480.html)

## Daily Freeman- January 7, 2019

State picks operator for New London port https://[www.ctpost.com/news/article/State-picks-operator-for-New-London-port-](http://www.ctpost.com/news/article/State-picks-operator-for-New-London-port-) 13515029.php

## Port Technology- January 8, 2019

Terminal Operator Deal to Boost Connecticut Ports https://[www.porttechnology.org/news/terminal\_operator\_deal\_to\_boost\_connecticut\_](http://www.porttechnology.org/news/terminal_operator_deal_to_boost_connecticut_) ports

## 4 C Offshore- January 8, 2019

Connecticut Port Targets Offshore Wind https://[www.4coffshore.com/news/connecticut-port-targets-offshore-wind-](http://www.4coffshore.com/news/connecticut-port-targets-offshore-wind-) nid11037.html

## The Westerly Sun- January 8, 2019

Gateway Wins State Pier Contract https://[www.thewesterlysun.com/news/business/gateway-wins-state-pier-](http://www.thewesterlysun.com/news/business/gateway-wins-state-pier-) contract/article\_eb2a6636-12b4-11e9-ac69-7ba50f18f082.html

## The Day- January 8, 2019

New London: Poor city, rich port https://[www.theday.com/article/20190108/NWS05/190109508](http://www.theday.com/article/20190108/NWS05/190109508)

## The Patch- January 9, 2019

Gateway Wins Contract For State Pier In New London https://patch.com/connecticut/newlondon/gateway-wins-contract-state-pier-new- london

## The Day- January 12, 2019

New London ponders future benefits of State Pier https:/[/www.theday.com/business/20190112/new-london-ponders-future-benefits-of-](http://www.theday.com/business/20190112/new-london-ponders-future-benefits-of-) state-pier

***Editorial***

**The Day- January 11, 2019**

Start including New London in port negotiations https://[www.theday.com/editorials/20190110/start-including-new-london-in-port-](http://www.theday.com/editorials/20190110/start-including-new-london-in-port-) negotiations

## New London Agreement

**WTNH- January 30, 2019**

Gov. Lamont announces public-private partnership will run Connecticut State Pier https://[www.wtnh.com/news/politics/gov-lamont-to-make-announcement-about-](http://www.wtnh.com/news/politics/gov-lamont-to-make-announcement-about-) connecticut-state-pier/1738737734

## The Day- January 30, 2019

Lamont, port authority, city announce New London’s share of State Pier deal https://[www.theday.com/local-news/20190130/lamont-port-authority-city-announce-](http://www.theday.com/local-news/20190130/lamont-port-authority-city-announce-) new-londons-share-of-state-pier-deal

## Hartford Business Journal- January 30, 2019

Lamont: New London to reap profits from redeveloped State Pier <http://www.hartfordbusiness.com/article/20190130/NEWS01/190139995/1004?utm_s> ource=enews&utm\_medium=HBJToday&utm\_campaign=Wednesday

## WFSB- January 30, 2019

Governor makes announcement about state pier's future https://[www.wfsb.com/news/governor-makes-announcement-about-state-pier-s-](http://www.wfsb.com/news/governor-makes-announcement-about-state-pier-s-) future/article\_21b7eb14-249a-11e9-82ec-0374cbf24972.html

## NBC CT- January 30, 2019

Gov. Lamont to Make Announcement About Connecticut State Pier https://[www.nbcconnecticut.com/news/local/Gov-Lamont-to-Make-Announcement-](http://www.nbcconnecticut.com/news/local/Gov-Lamont-to-Make-Announcement-) About-Connecticut-State-Pier-505074131.html

**The Patch- January 30, 2019**

State Restructures New London Pier Deal

https://patch.com/connecticut/newlondon/state-restructures-new-london-pier-deal

## Hartford Courant, January 30, 2019

State, New London create partnership to boost State Pier and southeast Connecticut's maritime economy

https://[www.courant.com/business/hc-biz-state-pier-new-london-20190130-](http://www.courant.com/business/hc-biz-state-pier-new-london-20190130-) rtpsbiazqnbhtbeiju2g6jyzpe-story.html

## NBC Connecticut- January 30, 2019

New London gets share of State Pier revenue under newly brokered deal https://[www.nbcconnecticut.com/news/local/Gov-Lamont-to-Make-Announcement-](http://www.nbcconnecticut.com/news/local/Gov-Lamont-to-Make-Announcement-) About-Connecticut-State-Pier-505074131.html?fbclid=IwAR1HpL-d- zt9yzyTOpnvYxp\_vyYufK\_AVJ7Rht4KMN5SeFhdAuhX5veRZlA

## Danbury News Times- January 31, 2019

New London announces State Pier revenue agreement https://[www.newstimes.com/news/article/New-London-announces-State-Pier-revenue-](http://www.newstimes.com/news/article/New-London-announces-State-Pier-revenue-) agreement-13577184.php

## Greenwich Time- January 31, 2019

New London announces State Pier revenue agreement https://[www.greenwichtime.com/news/article/New-London-announces-State-Pier-](http://www.greenwichtime.com/news/article/New-London-announces-State-Pier-) revenue-agreement-13577184.php

## Middletown Press- January 31, 2019

New London announces State Pier revenue agreement https://[www.middletownpress.com/news/article/New-London-announces-State-Pier-](http://www.middletownpress.com/news/article/New-London-announces-State-Pier-) revenue-agreement-13577184.php

## CT Post- January 31, 2019

New London announces State Pier revenue agreement https://[www.ctpost.com/news/article/New-London-announces-State-Pier-revenue-](http://www.ctpost.com/news/article/New-London-announces-State-Pier-revenue-) agreement-13577184.php

## CT Post- January 31, 2019

New London announces State Pier revenue agreement https://[www.thehour.com/news/article/New-London-announces-State-Pier-revenue-](http://www.thehour.com/news/article/New-London-announces-State-Pier-revenue-) agreement-13577184.php

## American Journal of Transportation- January 31, 2019

New London will share in State Pier revenues under new deal https://[www.ajot.com/news/new-london-will-share-in-state-pier-revenues-under-new-](http://www.ajot.com/news/new-london-will-share-in-state-pier-revenues-under-new-) deal

***The AP picked up the announcement - below are just a few of the many outlets***

**The News Tribune- January 31, 2019**

New London announces State Pier revenue agreement

https://[www.thenewstribune.com/news/business/article225339675.html](http://www.thenewstribune.com/news/business/article225339675.html)

## Myrtle Beach Online- January 31, 2019

New London announces State Pier revenue agreement https://[www.myrtlebeachonline.com/news/business/national-](http://www.myrtlebeachonline.com/news/business/national-) business/article225339675.html

## Idaho Statesman- January 31, 2019

New London announces State Pier revenue agreement https://[www.idahostatesman.com/news/business/article225339675.html](http://www.idahostatesman.com/news/business/article225339675.html)

***Editorial***

**The Day- January 30, 2019**

Lamont sends the right signals with revised State Pier deal https://[www.theday.com/article/20190130/OP01/190139949](http://www.theday.com/article/20190130/OP01/190139949)

## CERC UPDATES

During January, CERC engaged in the following activities for CPA projects:

* In response to a request from the CPA, CERC downloaded and cleaned bills of lading data for containerized imports in 2018 with a final destination in Connecticut, Massachusetts, or Rhode Island.
* December deepwater port import report and data are included in Appendix A.

## Appendix A

**December 2018 Top Commodities Imported by Total Estimated Value (All Ports)**

INORGANIC CHEMICALS

IRON AND STEEL SALT; SULPHUR;

EARTHS, STONE

ORGANIC CHEMICALS

MINERAL FUELS, MINERAL OILS AND PRODUCTS

$0M

$1.3M

$6.2M

$19.3M

$20.8M

$70M

$140M

$210M

$280M

$291.3M

$350M

Total Estimated Value

**December 2018 Top Commodities Imported by Weight (KG)**



|  |  |  |
| --- | --- | --- |
| **Total Weight Imported(KG) - New Haven**0 50MMINERAL FUELS, MINERAL OILS AND PRODUCTSORGANIC CHEMICALS 9.8M INORGANIC CHEMICALS 4.9MSALT; SULPHUR; EARTHS, STONE 649.3K |  | 100M91.2M |
| **Total Weight Imported(KG) - New London** |  |  |
|  | 0 |  | 50M |  | 100M |
| SALT; SULPHUR; EARTHS, STONE | 84.3M |  |
| IRON AND STEEL |  | 7.6M |  |  |  |

**No data available for Brigeport.**

**December 2018 Top Countries of Origin by Total Import Value (All Ports)**

PEOPLES REP OF CHINA $1M

$6M

EGYPT

$9M

UNITED KINGDOM

$17M

NETHERLANDS

$18M

BELGIUM

$21M

GERMANY

$266M

CANADA

$300M

Top Countries of Origin by Total Import Value

0 $50M $100M $150M $200M $250M

Data retrieved from: IHS Markit PIERS

Data compiled by: Connecticut Economic Resource Center, Inc.

For questions, please contact:

Alissa DeJonge, Vice President for Research, 860-571-3405 or adejonge@cerc.com

# Finance Committee Report:

Bonnie Reemsnyder discussed possible purchase of and EDP package and current Policy & Procedures manual.

1. **Consideration and approval of a resolution authorizing the Executive Director to enter into a Memorandum of Understanding with the Office of the State Comptroller related to financial disclosures**

**RESOLVED:** That the Executive Director, Evan H. Matthews, be and hereby is authorized, empowered and directed, for and on behalf of the Connecticut Port Authority, to enter into a Memorandum of Understanding with the Office of the State Comptroller related to certain financial disclosures, in the form attached hereto as the Exhibit to Agenda Item #8, on such terms and provisions that the Executive Director deems to be in the best interests of the Authority, and to negotiate, execute and deliver the Memorandum of Understanding and any and all other reasonable and necessary documents in furtherance thereof.

A motion to approve the Memorandum of Understanding was made by Ms. DiNardo, seconded by Ms. Elkow was so VOTED unanimously.

1. **Consideration and approval of a resolution authorizing the Executive Director to enter into a Second Amendment to Consulting Services Agreement with Seabury PFRA LLC and certain other parties thereto to extend the term of such agreement to April 30, 2019.**

**RESOLVED**: That the Executive Director, Evan H. Matthews, be and hereby is authorized, empowered and directed, for and on behalf of the Connecticut Port Authority, to enter into that certain Second Amendment to Consulting Services Agreement with Seabury PFRA LLC and certain other parties thereto to extend the term of such Consulting Services Agreement through April 30, 2019, in the form attached hereto as the Exhibit to

Agenda Item #9, on such terms and provisions that the Executive Director deems to be in the best interests of the Authority, and to negotiate, execute and deliver the Second Amendment to Consulting Services Agreement and any and all other reasonable and necessary documents in furtherance thereof.

Mr. Gilbertson began a discussion with the Chairman and Board regarding clarification on the terms of the Consulting Services Agreement that were being amended.

A motion to approve the amendment was made by Mr. Harris, seconded by Ms. Reemsynder was so VOTED unanimously.

1. **Election of Vice-Chairperson.**

**RESOLVED:** That, pursuant to Article II, Section 13 of the Bylaws, Ms. Bonnie Reemsynder is hereby elected Vice- Chairperson to serve until a successor is elected or as otherwise provided by the Bylaws.

A motion to approve the election was made by Mr. Johnson, seconded by Mr. Westerson was so VOTED unanimously.

1. **Election of Secretary.**

**RESOLVED:** That, pursuant to Article II, Sections 11 and 14 of the Bylaws, Pamela K. Elkow is hereby elected Secretary to serve until a successor is elected or as otherwise provided by the Bylaws.

A motion to approve the election was made by Mr. Kooris, seconded by Ms. DiNardo was so VOTED unanimously.

1. **New Business**

**RESOLVED:** That the Board of Directors hereby approves that the Pilot Commission with the support of the Authority move forward to seek revisions to the Connecticut General Statutes as set forth I the December 20, 2018 letter to the Authority, and the Executive Director is hereby authorized to take such actions as are in the best interests of the Authority and any and all other reasonable and necessary action s in furtherance thereof.

A motion to approve the legislative recommendation was made by Mr. Westerson, seconded by Ms. Elkow was so VOTED unanimously.

1. **Call to the public**

Kevin Blacker spoke regarding Resolution #8.

1. **Adjournment** – A motion to adjourn was made and seconded at 12:35 PM